



**PLUMBING-HEATING-COOLING
CONTRACTORS ASSOCIATION®**
Best People. Best Practices.®



MEMBER BENEFITS

Plumbing-Heating-Cooling Contractors — National Association

Everything You Need to Strengthen Your Business — Now and in the Future

As a member of the PHCC community, you plug into a powerful network of valuable resources and contractors at the local, state and national level — plus our own PHCC Educational Foundation — offering the knowledge, tools, programs and services you need to succeed. PHCC means business, from protecting your interests with lawmakers and preventing over-regulation to providing huge savings when you take advantage of member discounts on products and services.

● BEST PRACTICES

- Crisis Management and Pandemic Action Plan Template
- Marketing & Advertising Resources
- Find a Contractor Online Directory
- Personalized Online Member Dashboard
- Access to Subject Matter Experts
- Safety & Risk Management Tools
- PHCC Water Supply Calculator App

● ADVOCACY

- Legislative & Regulatory Participation
- Representation on All Code Body & Industry Coalitions
- State Legislative & Regulatory Tracking Tool
- Fight Against Over-Regulation
- Reinforcement of Industry Standards that Protect Public Health & Safety
- Regular Alerts on Laws, Regulations & Code Changes
- Annual Legislative Conference in Washington, D.C.
- Grassroots Network to Engage Members When Needed to Take Action

● WORKFORCE DEVELOPMENT

- Plumbing & HVACR Apprentice & Journeyman Training
- Pre-Apprentice Courses
- Workforce Development Center and Resources
- Scholarships
- Assessment Tests
- Career & Job Fair Materials
- PHCC Career Center & Job Board

● EXPERT & AFFORDABLE TRAINING

- Fast Track to Service Plumbing
- Project Management & Foreman Training
- Plumbing & Mechanical Codes Training
- Business Management Programs
- Webinars & Other Training Opportunities

● SAVINGS & DISCOUNTS

- PHCC Industry Partners
- PHCC Labor Unit Database Subscription
- Online Buyers' Guide
- Discounts on Programs & Services
- Member Discounts on Conferences

● NETWORKING OPPORTUNITIES

- Access to Online Communities
- Join PHCC Enhanced Services Groups
- Online Business Interest Groups
- CONNECT Conference & Tradeshow
- Online & Print Member Directory
- State & Local Chapter Events and Online Resources

**WE MEAN
BUSINESS**

180 S. Washington Street, Suite 100
Falls Church, VA 22046

Phone: 703-237-8100 | 800-533-7694

Fax: 703-237-7442

Email: membership@naphcc.org
phccweb.org

JOIN PHCC TODAY!

PHCC MEMBERSHIP **PAYS FOR ITSELF**

Free Resources for Members



Plumbing and HVACR Pre-Apprentice Course: Online program gives prospective apprentices an opportunity to learn about the p-h-c trade before beginning a longer-term apprentice program.



TechLine: Expert advice on code questions and clarifications.



Safety Program Builder: Available from Federated Insurance, allows contractors to customize efforts that illustrate your commitment to ensuring safety in your workplace.



Overhead and Profit Calculator: This simple software tool helps business owners calculate their real costs and find the right selling price for their company.



Labor Unit Database: Simplify your estimating process, prepare accurate bids, and increase efficiency and profitability using this tool, available through the PHCC Online Store.



PHCC Water Supply Calculator App: Offers a single resource to determine water supply fixture units and minimum fixture branch sizes for common plumbing fixtures, typical pressure drops in water meters, equivalent lengths of fittings, and more.



Multi-Employer 401(k) Retirement Program: PHCC members can choose among several 401(k) retirement program options offered by Lincoln Financial Group through Certified Financial Services.



Publications: Members receive Solutions Magazine, PHCC Online and the PHCC Advocate newsletter, chock full of valuable news and information to help run your business and stay current on industry legislation and regulations.

Member Savings and Discounts

- **Exxon/Mobil:** **5 cent savings per gallon** of gas using Fleet National Card
- **Aramark:** **25% discount** on uniforms
- **Market Hardware:** **Free consultation and discount** on web sites and marketing services
- **Time Communications:** **Discounted monthly rate** on call management systems
- **ConsensusDocs:** **20% discount** on subscriptions to standard construction contracts
- **Labor Unit Database:** **30-day free trial** and **\$100 discount** off subscription renewal
- **Monthly Webinars:** **\$360** (\$30/ea. for non-members)
- **CONNECT Conference & Trade Show:** **\$100 discount** off each member registration
- **Who's Who Directory:** **\$75**
- **Solutions Magazine Subscription:** **\$30**
- **Plumbing and HVACR Apprentice eLearning Programs:** *Discounts vary by chapter*
- **Plumbing and HVACR Textbooks:** Up to **25% discount** through your chapter
- **Code Books:** *Discounts vary by chapter*

Display Pride and Support Your Association

Purchase reflective decals and embroidered uniform patches with the PHCC logo from the PHCC Online Store. Members may put the PHCC logo on trucks, business cards, letterhead and marketing materials. Available "Hire a Professional" graphics can be printed on T-shirts and other items to showcase your commitment to using qualified workers.

Additional benefits and savings available through PHCC's state and local chapters.

800-533-7694 | membership@naphcc.org | phccweb.org



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